



Ref.: RE25-36 (Salt for Water Softener)

Date: June 11, 2025

Invitation to BID

1. **Purpose:**

The American University of Beirut Medical Center invites proposals to bid for the following:

Scope:

Salt for Water Softener

Quantity / Specs :

As per attachments

Qty 3 – 5

A- **Site Inspection:** Not Applicable

2. **Proposal Requirement:**

- Prices should be quoted in **US \$** delivered to AUB inclusive of all expenses (unless otherwise specified in your proposal).
- Prices should be quoted net of any discounts or allowances and exclusive of VAT
- All proposal documents must be signed by an authorized representative of the supplier, each page must be initialed and the final page must be signed and dated.

3. **Submission Deadline Date and Venue :**

Proposals must be submitted on or before **July 02, 2025**, Monday to Friday: 8:00 a.m. till 13:00 p.m. to the following address:

American University of Beirut – Medical Center

Medical Bids

Medical Administration Building, 7th floor, Room 704

No bids are accepted after the above mentioned date, in the event that AUB offices are officially closed on the date the proposals are due, the deadline for submission shall be automatically extended until the next business day

All Proposals shall be submitted in sealed envelopes carrying:

- Supplier's stamp
- Bid Reference
- Company name

N.B: Bids submitted by fax or erroneously sent directly to Procurement department will not be considered or even acknowledged

4. **Apology:**

In case the requested items are not available, or you do not want to participate in this bid, you are kindly requested to respond by submitting a written apology indicating the reason and the bid reference number or you can send an apology by e-mail.

5. **Payment:**

Please suggest your payment terms .



6. Insufficient Data:

It is the responsibility of the person submitting the proposal to ensure the completeness of the information submitted. Failure to do so may result in the elimination of the proposal from consideration.

7. Costs:

The university will not be liable for any costs incurred by Suppliers for developing the proposal, performing presentations or demonstrations, and any other expenses incurred by the Suppliers before the award and contract signature

8. Disclosure:

Supplier represents and certifies that the offer has not been knowingly disclosed directly or indirectly to any competitor or AUB staff or other supplier before the opening of proposals by AUB. Supplier represent and certifies that the financial terms have been established independently without consultation, communication, or agreement for the purpose of restricting competition or any matter relating to such prices with any competitor or other supplier. Supplier represents and certifies that no attempt has been made to induce any other company or person to submit or not to submit a proposal in response to this RFP for the purpose of restricting competition.

9. Proposal award policy:

The University reserves the right to reject any or all proposals and to award this tender in whole or in part to the supplier or suppliers that, in its opinion, offers the most advantageous combination of cost, quality, service and other factors which in its sole discretion are deemed important to the University.

AUBMC may accept or reject any or all bids and shall not be required to provide justification for any such selection or rejection. AUBMC may also cancel this invitation to bid at any stage, whether before or after the selection of the successful bidder (but prior to signature of the contract) without having to provide any justification and without incurring any liability whatsoever as a result thereof.

10. Validity:

Proposals submitted shall be valid for at least **6 Months** from the date of submission. Proposals will be treated as final and binding offers and may not be amended or withdrawn

11. Results

Bidders can check the bid's status and results by visiting the below web link:

http://www.aubmc.org/patientcare/adm_ser/Pages/Purchasing-BidRfp.aspx

Mohamad Walid Halwani
Deputy Procurement Director
Cc. Medical bids / Internal Auditor



AMERICAN UNIVERSITY OF BEIRUT – MEDICAL CENTER

Requirements

Product Name	Sea Salt tablets (Round Shape)
Origin of Salt	
Composition	Sea Salt (NaCl)
Technical use	Water Softener System
Organoleptic Specification	Appearance: Copacted fine particle
	Grain size: 2.5 x 1.4cm
	Color: White
	Odor: Odorless
Physical / chemical Specifications	Chlorides as NaCl (on dry basis: Min 97.00%
	Moisture content: Max 0.30%
	Heavy metals: cu < 2.0mg/kg - As<0.5mg/kg-Hg<0.1mg/kg - Pb<2.0mg/kg - cd < 0.5mg/kg
Microbiological specifications	Total aerobic plate at 30°C (CFU/g): ≤100
	Sulfite reducing bacteria at 37°C (CFU/g): ≤10
	Salmonella at 41.5°C (CFU/25g): Not detected
	Total coliforms at 37°C (CFU/g):<10
	E.Coli at 37°C (CFU/g): <10
	Yeast and molds at 25°C (CFU/g): <100
Weight/Packaging type:	25kg pp bag
Storage conditions and shelf life	Temperature : <25°C
	Relative air humidity: <60°C
	Shelf life: 3years



Product Name	Crystalized Coarse Salt
Origin of Salt	
Composition	100% Crystalized coarse sea salt
Technical use	Pickling, sheese porcessig, food preserving
Organoleptic Specification	Appearance: Medium-sized flat particle
	Grain size: 1 - 2mm
	Color: White
	Odor: Odorless
Physical / chemical Specifications	Chlorides as NaCl (on dry basis: Min 97.00%
	Moisture content: Max 30%
	Heavy metals: cu < 2.0mg/kg - As<0.5mg/kg-Hg<0.1mg/kg - Pb<2.0mg/kg - cd < 0.5mg/kg
Microbiological specifications	Total aerobic plate at 30°C (CFU/g): ≤100
	Sulfite reducing bacteria at 37°C (CFU/g): ≤10
	Salmonella at 41.5°C (CFU/25g): Not detected
	Total coliforms at 37°C (CFU/g): <10
	E.Coli at 37°C (CFU/g): <10
	Yeast and molds at 25°C (CFU/g): <100
Weight/Packaging type:	25kg pp bag
Storage conditions and shelf life	Temprature : <25°C
	Relative air humidity: 60%
	Shelf life: 3years



Annual Consumption & General Specifications for Salts

Items	Packaging	Yearly Consumption / Kg
Coarse Salt for Softener	25Kg/Bag	240,000 kg
Salt tablets for Softener	25kg/Bag	24,000 Kg

Requirements:

- Bidders must submit a detailed product specification sheet along with the bid.
- Certificate of analysis is required.

Sample:

- A sample of 25Kg might be requested for evaluation.

Price validity

- Prices quoted should remain valid for 1 year from the contract start date.

Delivery:

- Quantity will be ordered in partial deliveries.
- Deliveries are expected on a weekly basis.

Offloading

- Supplier is responsible for offloading the product at the delivery point.

Payment Terms:

- Wire transfer